

# PERSONAL ORGANIZER

ELDER LAW  
LIFE CARE  
planning center

a practice with purpose

NAME \_\_\_\_\_

PARTNER NAME \_\_\_\_\_

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## HOW DID YOU HEAR ABOUT US?

Please take a moment to let us know how you heard about the Elder Law & Life Care Planning Center.

Please Check One:  Facebook  Internet Search  LinkedIn  AWO  Attended Forum

Received Mailer  Saw Ad In: \_\_\_\_\_

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# PERSONAL ORGANIZER

CONGRATULATIONS on taking a wise first step in developing a plan to manage your legal and financial affairs to best protect you and your family. This Personal Organizer is important to complete so that our initial meeting with you is most productive. Please complete this organizer as fully as possible so that you will gain the most advice that you can during our upcoming conference.

Please forward this Organizer to us at least one week prior to your meeting date so that we can be adequately prepared to accomplish as much as possible during our initial conference. If you prefer, you may mail or drop these items off at our office location in a sealed envelope marked "CONFIDENTIAL."

### Partner 1's Legal Name

\_\_\_\_\_ (name most often used to title property and accounts | First Name, Middle Initial, Last Name)

Also Known As/Preferred Name \_\_\_\_\_ Date of Birth \_\_\_\_\_  U.S. Citizen  Naturalized Citizen  Resident Alien  
(other names to title property and accounts or preferred name)

Home Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Home Phone \_\_\_\_\_ Bus/Cell Phone \_\_\_\_\_ Which number(s) would you prefer to be contacted at?  
 Home  Cell What is the best time? \_\_\_\_\_

Email Address \_\_\_\_\_  okay to communicate via email?  okay to communicate via text?

Former/Current Occupation \_\_\_\_\_  Retired  Employed Employer \_\_\_\_\_

Relationship Status:  Partners  Married Date of Marriage \_\_\_\_\_  First  Second  Third  Other \_\_\_\_\_  
 Divorced Date of Divorce \_\_\_\_\_  Widowed/Date of Death \_\_\_\_\_

Veteran:  Yes  No Veteran Spouse:  Yes  No Veteran's Name: \_\_\_\_\_

Branch of Service: \_\_\_\_\_ Dates of Service: \_\_\_\_\_ War Period: \_\_\_\_\_

Honorable Discharge:  Yes  No \*Are you currently receiving a VA Payment?  Yes  No

Veteran: Rating \_\_\_\_\_ Amount: \$ \_\_\_\_\_ Surviving Spouse Amount: \$ \_\_\_\_\_

Have you completed previous, will, trust or estate planning? Yes No If yes, please check all of the boxes and specify the date for each document you have in your existing plan. Please provide copies if not with this office.

Will \_\_\_\_\_  Power of Attorney \_\_\_\_\_  Living Will \_\_\_\_\_  Have you made any gifts/transfers within the past 5 years?  
 Trust \_\_\_\_\_  Health Care Power of Attorney \_\_\_\_\_  Long-Term Care Insurance \_\_\_\_\_

**Partner 2's Legal Name**

(name most often used to title property and accounts | First Name, Middle Initial, Last Name)

Also Known As/Preferred Name \_\_\_\_\_ Date of Birth \_\_\_\_\_  U.S. Citizen  Naturalized Citizen  Resident Alien  
(other names to title property and accounts or preferred name)

Home Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Home Phone \_\_\_\_\_ Bus/Cell Phone \_\_\_\_\_ Which number(s) would you prefer to be contacted at?  
 Home  Cell What is the best time? \_\_\_\_\_

Email Address \_\_\_\_\_  okay to communicate via email?  okay to communicate via text?

Former/Current Occupation \_\_\_\_\_  Retired  Employed Employer \_\_\_\_\_

Relationship Status:  Partners  Married Date of Marriage \_\_\_\_\_  First  Second  Third  Other \_\_\_\_\_  
 Divorced Date of Divorce \_\_\_\_\_  Widowed/Date of Death \_\_\_\_\_

Veteran:  Yes  No Veteran Spouse:  Yes  No Veteran's Name: \_\_\_\_\_

Branch of Service: \_\_\_\_\_ Dates of Service: \_\_\_\_\_ War Period: \_\_\_\_\_

Honorable Discharge:  Yes  No \*Are you currently receiving a VA Payment?  Yes  No

Veteran: Rating \_\_\_\_\_ Amount: \$ \_\_\_\_\_ Surviving Spouse Amount: \$ \_\_\_\_\_

Have you completed previous, will, trust or estate planning?? Yes No If yes, please check all of the boxes and specify the date for each document you have in your existing plan. Please provide copies if not with this office.

- Will \_\_\_\_\_
- Power of Attorney \_\_\_\_\_
- Living Will \_\_\_\_\_
- Have you made any gifts/transfers within the past 5 years?
- Trust \_\_\_\_\_
- Health Care Power of Attorney \_\_\_\_\_
- Long-Term Care Insurance \_\_\_\_\_

**NOTES**

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# PHYSICAL AND MENTAL ISSUES

Have either of you been previously or recently diagnosed with any physical ailment that affects your life expectancy or may result in a long-term care need? *If yes, please explain:*

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Partner 1  
 Yes  No

Partner 2  
 Yes  No

Are either of you currently taking medication that might impair your mental faculties or abilities? *If yes, please explain:*

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Partner 1  
 Yes  No

Partner 2  
 Yes  No

Have either of you been diagnosed with, or have symptoms of, mild cognitive impairment (MCI), dementia, or Alzheimer's disease? *If yes, please explain:*

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Partner 1  
 Yes  No

Partner 2  
 Yes  No

Have either of you noticed symptoms of the above conditions in the other? *If yes, please explain:*

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Partner 1  
 Yes  No

Partner 2  
 Yes  No

Have either of you been diagnosed with or have symptoms of depression, anxiety, or mental illness? *If yes, please explain:*

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Partner 1  
 Yes  No

Partner 2  
 Yes  No

Have either of you been diagnosed with a condition that effects your quality of life, like Lyme Disease or an autoimmune disorder? *If yes, please explain:*

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Partner 1  
 Yes  No

Partner 2  
 Yes  No

Have either of you been diagnosed with or have symptoms a developmental disability/development disorder, or are on the autism spectrum? *If yes, please explain:*

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Partner 1  
 Yes  No

Partner 2  
 Yes  No

# PHYSICAL AND MENTAL ISSUES

Continued

Have either of you been diagnosed or have symptoms of substance misuse or other addiction like gambling? *If yes, please explain:*

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Partner 1

Yes  No

Partner 2

Yes  No

## IMPORTANT FAMILY QUESTIONS

**1.** Are you (or your partner) receiving social security, disability or other governmental benefits?  
*If yes, please explain:*

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Yes  No

**2.** Are you (or your partner) making payments to a divorce or property settlement order?  
*Please describe and provide a copy.*

Yes  No

**3.** Have you signed a nuptial or agreement?  
*Please provide copy*

Yes  No

**4.** Have you ever been widowed?  
*If a federal or state death/estate tax return filed please provide a copy.*

Yes  No

**5.** Have you (or your partner) ever filed federal or state gift tax returns?  
*Please provide copies.*

Yes  No

**6.** Do you currently support any charities or are there any charitable beneficiaries you would like that you would like to include in your estate plan? *If yes, please describe:*

Yes  No

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**7.** Are there any provisions for your pets you would like to include in your plan?  
*If yes, please describe:*

Yes  No

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# CHILDREN | GRANDCHILDREN | OTHER BENEFICIARIES | FAMILY MEMBERS

REMINDER: Use full legal names (First Name, Middle Initial, Last Name) as you want them to appear in your legal documents.

**1.** Name \_\_\_\_\_ Date of Birth \_\_\_\_\_  
Address \_\_\_\_\_  
Spouse's Name \_\_\_\_\_ Spouse's Occupation \_\_\_\_\_  
Health or Other Concerns \_\_\_\_\_  
Home Phone \_\_\_\_\_ Bus Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_  
Identify their relationship to you: Child of:  Joint  Partner 1  Partner 2  Adopted  Foster Child Sex: M / F  
Other Relationship (Please specify whose/Grandchild, Niece, Nephew, etc.): \_\_\_\_\_  
Are They:  Student  Employed - Occupation \_\_\_\_\_  
Marital Status:  Single  Married  First  Second  Other \_\_\_\_ How long? \_\_\_\_\_  
Children:  None  Yes How many? \_\_\_\_\_ Age(s) of their child(ren): \_\_\_\_\_  
Residential Address: \_\_\_\_\_  
Potential Problems/Hardships: \_\_\_\_\_

**2.** Name \_\_\_\_\_ Date of Birth \_\_\_\_\_  
Address \_\_\_\_\_  
Spouse's Name \_\_\_\_\_ Spouse's Occupation \_\_\_\_\_  
Health or Other Concerns \_\_\_\_\_  
Home Phone \_\_\_\_\_ Bus Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_  
Identify their relationship to you: Child of:  Joint  Partner 1  Partner 2  Adopted  Foster Child Sex: M / F  
Other Relationship (Please specify whose/Grandchild, Niece, Nephew, etc.): \_\_\_\_\_  
Are They:  Student  Employed - Occupation \_\_\_\_\_  
Marital Status:  Single  Married  First  Second  Other \_\_\_\_ How long? \_\_\_\_\_  
Children:  None  Yes How many? \_\_\_\_\_ Age(s) of their child(ren): \_\_\_\_\_  
Residential Address: \_\_\_\_\_  
Potential Problems/Hardships: \_\_\_\_\_

**3.** Name \_\_\_\_\_ Date of Birth \_\_\_\_\_  
Address \_\_\_\_\_  
Spouse's Name \_\_\_\_\_ Spouse's Occupation \_\_\_\_\_  
Health or Other Concerns \_\_\_\_\_  
Home Phone \_\_\_\_\_ Bus Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_  
Identify their relationship to you: Child of:  Joint  Partner 1  Partner 2  Adopted  Foster Child Sex: M / F  
Other Relationship (Please specify whose/Grandchild, Niece, Nephew, etc.): \_\_\_\_\_  
Are They:  Student  Employed - Occupation \_\_\_\_\_  
Marital Status:  Single  Married  First  Second  Other \_\_\_\_ How long? \_\_\_\_\_  
Children:  None  Yes How many? \_\_\_\_\_ Age(s) of their child(ren): \_\_\_\_\_  
Residential Address: \_\_\_\_\_  
Potential Problems/Hardships: \_\_\_\_\_

# CHILDREN | GRANDCHILDREN | OTHER BENEFICIARIES | FAMILY MEMBERS

REMINDER: Use full legal names (First Name, Middle Initial, Last Name) as you want them to appear in your legal documents.

4. **Name** \_\_\_\_\_ Date of Birth \_\_\_\_\_  
Address \_\_\_\_\_  
Spouse's Name \_\_\_\_\_ Spouse's Occupation \_\_\_\_\_  
Health or Other Concerns \_\_\_\_\_  
Home Phone \_\_\_\_\_ Bus Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_  
Identify their relationship to you: Child of:  Joint  Partner 1  Partner 2  Adopted  Foster Child Sex: M / F  
Other Relationship (Please specify whose/Grandchild, Niece, Nephew, etc.): \_\_\_\_\_  
Are They:  Student  Employed - Occupation \_\_\_\_\_  
Marital Status:  Single  Married  First  Second  Other \_\_\_\_ How long? \_\_\_\_\_  
Children:  None  Yes How many? \_\_\_\_\_ Age(s) of their child(ren): \_\_\_\_\_  
Residential Address: \_\_\_\_\_  
Potential Problems/Hardships: \_\_\_\_\_

5. **Name** \_\_\_\_\_ Date of Birth \_\_\_\_\_  
Address \_\_\_\_\_  
Spouse's Name \_\_\_\_\_ Spouse's Occupation \_\_\_\_\_  
Health or Other Concerns \_\_\_\_\_  
Home Phone \_\_\_\_\_ Bus Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_  
Identify their relationship to you: Child of:  Joint  Partner 1  Partner 2  Adopted  Foster Child Sex: M / F  
Other Relationship (Please specify whose/Grandchild, Niece, Nephew, etc.): \_\_\_\_\_  
Are They:  Student  Employed - Occupation \_\_\_\_\_  
Marital Status:  Single  Married  First  Second  Other \_\_\_\_ How long? \_\_\_\_\_  
Children:  None  Yes How many? \_\_\_\_\_ Age(s) of their child(ren): \_\_\_\_\_  
Residential Address: \_\_\_\_\_  
Potential Problems/Hardships: \_\_\_\_\_

6. **Name** \_\_\_\_\_ Date of Birth \_\_\_\_\_  
Address \_\_\_\_\_  
Spouse's Name \_\_\_\_\_ Spouse's Occupation \_\_\_\_\_  
Health or Other Concerns \_\_\_\_\_  
Home Phone \_\_\_\_\_ Bus Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_  
Identify their relationship to you: Child of:  Joint  Partner 1  Partner 2  Adopted  Foster Child Sex: M / F  
Other Relationship (Please specify whose/Grandchild, Niece, Nephew, etc.): \_\_\_\_\_  
Are They:  Student  Employed - Occupation \_\_\_\_\_  
Marital Status:  Single  Married  First  Second  Other \_\_\_\_ How long? \_\_\_\_\_  
Children:  None  Yes How many? \_\_\_\_\_ Age(s) of their child(ren): \_\_\_\_\_  
Residential Address: \_\_\_\_\_  
Potential Problems/Hardships: \_\_\_\_\_



# ADVISORS

Personal Attorney \_\_\_\_\_ Phone \_\_\_\_\_  
Financial Advisor \_\_\_\_\_ Phone \_\_\_\_\_  
CPA \_\_\_\_\_ Phone \_\_\_\_\_  
Life Insurance Advisor \_\_\_\_\_ Phone \_\_\_\_\_

## FINANCIAL AND ASSET SUMMARY

This Organizer is designed to help you list all of the assets and property that you own and to approximate its fair market value.

If you do not own property or assets under a particular heading, please leave that section blank. If a section is insufficient for you to list all of your holdings, attach extra sheets to this Organizer.

**It is extremely important that you complete this Organizer as thoroughly and as accurately as you can. Our advice will be based upon the information that you provide us.**

### OWNERS/BENEFICIARIES AND ACCOUNT NUMBERS

How you own your assets is extremely important for purposes of properly designing and implementing your Family Estate & Legacy Plan. For each property please indicate how the property is titled. When doing so, please use the following abbreviations:

OWNER OF PROPERTY	USE
If an asset is held in Partner 1's name alone w/ no other person	P1
If an asset is held in Partner 2's name alone w/ no other person	P2
Joint Tenancy with Right of Survivorship w/ Partner	JTP
Joint Tenant with someone other than Spouse (i.e. child, parent)	JTO
If you cannot determine how the property is owned	?

**If you would like to bring supporting documentation to discuss, here is our suggested list:**

- Most Recent Bank, Brokerage, and Investment Statements
- Deeds and Property Records
- Documentation of Sole Proprietorships, Partnership, LLC, Corporate or Closely Held Business Interests
- Most Recent Life Insurance and Annuity Statements and Beneficiary Designations
- Most Recent Retirement Account Statements and Beneficiary Designations (401(k), IRA, 403(b), 457, TSP, SEP, etc.)
- Long-term Care Policy and Most Recent Benefit Statement

**See our checklist for convenience**

# PERSONAL FINANCIAL INFORMATION OVERVIEW

This Overview allows for a snapshot of your monthly income. It is very important to indicate which partner is the legal owner of each item listed and, if jointly owned illustrate attribution amounts in dollar form if possible.

## MONTHLY INCOME (GROSS)

SOURCE	PARTNER 1	PARTNER 2	JOINT	TOTAL
Wages				
Pension				
Social Security				
Investments				
Other				
Total Value \$				

The above information is accurate as of \_\_\_\_\_.

## MONTHLY INCOME (NET)

SOURCE	PARTNER 1	PARTNER 2	JOINT	TOTAL
Wages				
Pension				
Social Security				
Investments				
Other				
Total Value \$				

The above information is accurate as of \_\_\_\_\_.

## REAL PROPERTY

List any interest in real estate in any state or country including your family residence, vacation home, commercial property, vacant land, time share, etc.

GENERAL	OWNER	YEAR	FAIR MARKET VALUE	COST BASIS	LOAN BALANCE
<b>TOTALS</b>					

# AUTOMOBILES, BOATS AND RV'S

For every vehicle please list the description, how titled, market value and outstanding encumbrance.

GENERAL DESCRIPTION	OWNER (please check one)			FAIR MARKET VALUE	LOAN BALANCE
	P1	P2	JT		
<b>TOTALS</b>					

# CASH ACCOUNTS (BANK, SAVINGS, CD & MONEY MARKET)

List each bank and savings account, including the institution and account number. For "type" use the following abbreviations: Checking Account "CA": Savings Account "SA": Certificates of Deposit "CD": Money Market "MM". Do NOT include IRA's, 401(k) or Retirement Accounts.

NAME OF INSTITUTION	TYPE	OWNER (please check one)			BALANCE
		P1	P2	JT	
<b>TOTAL</b>					

# NOTES

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## STOCKS, BONDS & BROKERAGE ACCOUNTS

List any and all stocks, bonds & brokerage accounts you own. Lump all of the assets in each brokerage account into one line item. Only list individual stocks and bonds that you actually hold in certificate form. Do NOT include IRAs, 401(k) or Retirement Accounts.

INVESTMENT	TYPE	OWNER (please check one)			BALANCE
		P1	P2	JT	
<b>TOTAL</b>					

## IRA, 401(K) AND OTHER QUALIFIED RETIREMENT ACCOUNTS

This is where you list your IRA, 401(k), 403(b), 457, TSP, SEP, Pension and Retirement Plan Accounts. Lump account balances together. Give both the Owner and the named Primary Beneficiary of each Account. Provide any pertinent information that may not be asked.

RETIREMENT ACCT. INSTITUTION	TYPE	OWNER (please check one)			BENEFICIARY	BALANCE
		P1	P2	JT		
<b>TOTAL</b>						

## LIFE INSURANCE POLICIES & ANNUITIES

List all life insurance, indicate whether whole life, split dollar, group life or annuity. List the insurance company, type of policy, owner of the policy, beneficiary of the policy, who pays premiums, cash value and death benefit.

INSTITUTION	WHO'S LIFE INSURED	TYPE	OWNER	BENEFICIARY	CASH VALUE	DEATH BENEFIT
<b>TOTAL</b>						

## CLOSELY HELD BUSINESS INTERESTS

Type: General and Limited Partnerships, LLCs, S Corporations, Sole Proprietorships, Privately owned companies, oil interests, land trusts, gas and oil interests. **Additional Information:** Give a description of the interests, who has the interest, other owners and estimated values.

NAME OF THE BUSINESS	STATE ORGANIZED	TYPE	OWNERSHIP %	FAIR MARKET VALUE
<b>TOTAL</b>				

## MONEY OWED TO YOU

List any mortgages or promissory notes where someone owes you money.

NAME OF DEBTOR	DATE OF NOTE	MATURITY DATE	OWED TO	CURRENT BALANCE
<b>TOTAL</b>				

## ANTICIPATED INHERITANCE, GIFT OR LAWSUIT JUDGMENTS

Type: Gift or inheritances that you expect to receive at some time in the future; or moneys that you anticipate receiving through a judgment in a lawsuit.

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## OTHER ASSETS NOT OTHERWISE MENTIONED

List any other assets that do not fit into any other listed category.

DESCRIPTION	OWNER (please check one)			CURRENT VALUE
	P1	P2	JT	
			<b>TOTAL</b>	

## NOTES

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# FINANCIAL AND ASSET SUMMARY

Total the net equity of all assets held by Partner 1 and Partner 2 individually or jointly.

ASSETS	PARTNER 1	PARTNER 2	JOINTLY	TOTAL VALUE
Real Property	_____	_____	_____	_____
Furniture and Personalty	_____	_____	_____	_____
Autos, Boats, RVs	_____	_____	_____	_____
Cash, Savings, CDs	_____	_____	_____	_____
Retirement Accounts (Qualified Accounts, i.e. IRAs, Roth IRAs, 401(k)s, 403(b)s, 457s, etc.)	_____	_____	_____	_____
Brokerage Accounts	_____	_____	_____	_____
Insurance and Annuities	_____	_____	_____	_____
Closely Held Businesses	_____	_____	_____	_____
Money Owed to You	_____	_____	_____	_____
Inheritance, Gifts, etc.	_____	_____	_____	_____
Other Assets	_____	_____	_____	_____
<b>TOTAL ASSETS</b>	_____	_____	_____	_____

*Please provide us copies of bank and brokerage statements, as well as deeds. We use those to accurately communicate with your financial advisors/institutions to properly “fund” any trust that you create.*

## NOTES

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# LIABILITIES SUMMARY

Total the net equity of all liabilities held by Partner 1 and Partner 2 individually or jointly.

LIABILITIES	PARTNER 1	PARTNER 2	JOINTLY	TOTAL VALUE
Real Property/Mortgage	_____	_____	_____	_____
Loans Payable	_____	_____	_____	_____
Other	_____	_____	_____	_____
<b>TOTAL LIABILITIES</b>	_____	_____	_____	_____

## MONTHLY LIVING EXPENSES

EXPENSES	TOTAL	EXPENSES	TOTAL
<b>MORTGAGE</b>		<b>TRANSPORTATION/PARKING</b>	
<b>RENT</b>		<b>CABLE TV/SUBSCRIPTIONS</b>	
<b>REAL ESTATE TAXES</b>		<b>TELEPHONE/CELL PHONE</b>	
<b>WATER</b>		<b>CAR INSURANCE/REPAIRS</b>	
<b>SEWER</b>		<b>GROCERIES</b>	
<b>UTILITIES</b>		<b>RESTAURANT/TAKE OUT</b>	
<b>HOMEOWNERS INSURANCE: INCLUDING FLOOD, WIND &amp; HAIL</b>		<b>ENTERTAINMENT</b>	
<b>HOA / POA</b>		<b>CLOTHING</b>	
<b>CONDO FEES</b>		<b>TRAVEL</b>	
<b>HOME MAINTENENCE</b>		<b>GIFTS</b>	
<b>MEDICAL COSTS</b>		<b>CHARITABLE GIVING</b>	
<b>HEALTH INSURANCE</b>		<b>MISC.</b>	
<b>LONG TERM CARE INSURANCE</b>		<b>TOTAL</b>	
<b>LIFE/DISABILITY INSURANCE</b>			
<b>INCOME TAXES</b>			

## OTHER LIABILITIES NOT OTHERWISE MENTIONED

List any other liabilities that do not fit into any other listed category.

OWNER (please check one)

DESCRIPTION	P1	P2	JT	CURRENT VALUE



# MY CONCERNS & ANXIETIES- WHAT'S IMPORTANT TO ME

## TO BE COMPLETED BY PARTNER 1

Our objective is to assist clients in identifying their concerns and anxieties. All too often in the planning process, a client will discover that there are other, more pressing concerns than the one that prompted them to begin the planning process. Please review the following risks that we frequently hear from clients, identify those risks of which you are concerned, and provide us with some sense about how concerned you are with that particular risk. This information will assist us in focusing our conversations toward the issues that are the most pressing to you.

**1.** I want to authorize someone to act for me legally, if I cannot for myself.

Yes  No

**2.** I want to authorize someone to make my health-care decisions, if I cannot for myself. (Avoid Terri Schiavo Situation- I would like to provide that my death shall not be unnecessarily prolonged by artificial means or measures / God Power / HIPAA Compliant)

Yes  No

**3.** I want to be able to disinherit a family member of mine.

Yes  No

**4.** I want to set up Expanded Powers (blank check) / Positioning for crisis planning asset protection (limited instruction.)

Yes  No

**5.** Protect Assets for Disabled or At-Risk beneficiaries if needed after our/my death. Please answer "yes" or "no" for the items for below.

a. I'm concerned that my parents or my partner's parents will need financial assistance if we were to die prematurely. *Planning for Parents*

Yes  No

b. I have an individual whom I'd like to benefit in my estate planning who has "special needs" and who is currently receiving or may in the future receive governmental benefits but who might lose eligibility if they inherit assets. *Special Needs Beneficiary / Disabled Adult Children*

Yes  No

c. I'm concerned that our children or other beneficiaries will lose any inheritance we might leave to them due to their mismanagement of the money and/or poor decision making. *Spend-Thrift / Fiscal Immaturity*

Yes  No

d. I have an individual whom I'd like to benefit in my estate planning but want to make sure inheritance money is being used to support them and pay for their care / restrictions if addictive behaviors persist. *At-Risk Beneficiaries (Addiction)*

Yes  No

*If yes, please explain:* \_\_\_\_\_

e. I care for a minor and want to provide for them in my estate plan during incapacity and upon death. *Custodian of Minors*

Yes  No

f. I'm concerned that my children might not provide for my grandchildren's education which is very important to me. *Grandchildren's Education*

Yes  No



**6.** I am concerned about my beneficiaries arguing over control, money, residual relationship issues from childhood, commencing lawsuits (i.e. will contest) against each other because they feel they have received less than they should have received resulting in severed relationships long-term. *Deter Family Disputes. If yes, please*

Yes  No

*explain:* \_\_\_\_\_

**7.** I want to provide partial asset protection (versus 100% protection) for my partner (or for my partner and beneficiaries) of decedent's property upon the first of us to die but only if surviving partner is disabled.

Yes  No

**8.** I want to provide asset protection for my children/beneficiaries (for their lives) to protect their inheritance from any of the below:

a. Creditors. I'm concerned that our children or other beneficiaries will lose any inheritance we might leave to them to their creditors, lawsuits, or bankruptcy.

Yes  No

b. Children-In-Law. I'm concerned about what might happen if a son-in-law or daughter-in-law ever got control over any inheritance we might leave to our children.

Yes  No

c. Failed Marriages/Divorce Protection/Predator Protection. I'm concerned about what might happen to a beneficiary's inheritance if he or she ever gets a divorce from his or her current or future spouse.

Yes  No

d. Beneficial tax treatment for my beneficiaries is important to me.

Yes  No

**9.** I want detailed instruction for my care during periods of wellness, disability and death; to provide detailed personal instructions for my loved ones (who gets what, when, how) (My rule book applies).

Yes  No

**10.** Privacy is important to me. I'm concerned that personal matters involving my family or my finances will become public knowledge and available to people I don't want seeing it, i.e. my business competitors, predators (defrauders/schemers/exploiters), dishonest persons and curiosity seekers.

Yes  No

**11.** I'm concerned about the unnecessary delays and costs that my estate will incur if my assets pass via a probate proceeding but I am willing to submit to probate to gain protection for my spouse.

NOT APPLICABLE

**12.** I want to provide advanced planning for my partner/beneficiaries regarding matters like:

a. We have assets such as IRA, 401(k) and ESOP accounts that still have significant income tax liability. *Income Taxes*

Yes  No

b. I have an asset that I'm thinking about selling and I'd like to know how I might reduce or eliminate any capital gains taxes that I might owe. *Capital Gains Tax Concerns*

Yes  No

c. I own a business and I currently have no plans for my disability and my death in the continued operations of that business. *Business Succession Planning*

Yes  No

d. I have assets comprised significantly of one or more assets that are not easily divisible (such as an operating business) and I'm concerned that disputes will arise relating to how the assets might be divided. *Hard-to-Divide Assets*

Yes  No



**13.** I want to provide full asset protection (versus partial protection) for my partner (or for my partner and beneficiaries) of entire trust property upon the first of us to die, no matter if surviving partner is disabled. (compare to 7).

Yes  No



**14.** I want to provide asset protection for us/me during our/my life from creditors, predators, lawsuits, nursing home, etc.

Yes  No

# DISCUSSION POINTS

I am interested in discussing:

a. I own a corporation or limited liability company and I'm concerned that my personal assets may still be exposed to liabilities of the company because I've not held company meetings annually, kept minutes from those meetings, elected officers, etc.

Yes  No

b. I own a business but need to verify that my filings are up to date and accurate. Corporate filings with the Secretary of State.

Yes  No

c. I have a company and I'm concerned that the company might falter if I were to die unexpectedly because I don't currently have a business succession plan.

Yes  No

d. I have a company and I'm concerned that I may pay too much tax when I ultimately sell or transfer ownership.

Yes  No

e. I have a buy-sell agreement with the other owners of the company in which I'm involved but I have no idea if it's up-to-date or if the company will have to funds to buy out my interest if I were to die.

Yes  No

f. I have property owned as joint tenants with someone other than my partner and I'm concerned that a creditor of that other person could take the entire property.

Yes  No

g. I have concerns that either myself or a beneficiary may owe a tax liability to the IRS or the State.

Yes  No

h. I would like to know my options for naming a charity both during my lifetime and at my death.

Yes  No

i. I want to provide advanced planning for my partner/beneficiaries regarding matters like:

Yes  No

1) I have already transferred assets to my kids that I want to protect.

Yes  No

2) I have an estate valued beyond Federal/State limits.

Yes  No

Other: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Partner 2 has the same concerns

Yes  No

## TO BE COMPLETED BY PARTNER 2 (IF DIFFERING FROM PARTNER 1)

Our objective is to assist clients in identifying their concerns and anxieties. All too often in the planning process, a client will discover that there are other, more pressing concerns than the one that prompted them to begin the planning process. Please review the following risks that we frequently hear from clients, identify those risks of which you are concerned, and provide us with some sense about how concerned you are with that particular risk. This information will assist us in focusing our conversations toward the issues that are the most pressing to you.



**1.** I want to authorize someone to act for me legally, if I cannot for myself.

Yes  No

**2.** I want to authorize someone to make my health-care decisions, if I cannot for myself. (Avoid Terri Schiavo Situation- I would like to provide that my death shall not be unnecessarily prolonged by artificial means or measures / God Power / HIPAA Compliant)

Yes  No

**3.** I want to be able to disinherit a family member of mine.

Yes  No



**4.** I want to set up Expanded Powers (blank check) / Positioning for crisis planning asset protection (limited instruction.)

Yes  No

**5.** Protect Assets for Disabled or At-Risk beneficiaries if needed after our/my death. Please answer “yes” or “no” for the items for below.

a. I'm concerned that my parents or my partner's parents will need financial assistance if we were to die prematurely. *Planning for Parents*

Yes  No

b. I have an individual whom I'd like to benefit in my estate planning who has “special needs” and who is currently receiving or may in the future receive governmental benefits but who might lose eligibility if they inherit assets. *Special Needs Beneficiary / Disabled Adult Children*

Yes  No

c. I'm concerned that our children or other beneficiaries will lose any inheritance we might leave to them due to their mismanagement of the money and/or poor decision making. *Spend-Thrift / Fiscal Immaturity*

Yes  No

d. I have an individual whom I'd like to benefit in my estate planning but want to make sure inheritance money is being used to support them and pay for their care / restrictions if addictive behaviors persist. *At-Risk Beneficiaries (Addiction)*

Yes  No

*If yes, please explain:* \_\_\_\_\_

e. I care for a minor and want to provide for them in my estate plan during incapacity and upon death. *Custodian of Minors*

Yes  No

f. I'm concerned that my children might not provide for my grandchildren's education which is very important to me. *Grandchildren's Education*

Yes  No



**6.** I am concerned about my beneficiaries arguing over control, money, residual relationship issues from childhood, commencing lawsuits (i.e. will contest) against each other because they feel they have received less than they should have received resulting in severed relationships long-term. *Deter Family Disputes. If yes, please explain:* \_\_\_\_\_

Yes  No

**7.** I want to provide partial asset protection (versus 100% protection) for my partner (or for my partner and beneficiaries) of decedent's property upon the first of us to die but only if surviving partner is disabled.

Yes  No

**8.** I want to provide asset protection for my children/beneficiaries (for their lives) to protect their inheritance from any of the below:

a. Creditors. I'm concerned that our children or other beneficiaries will lose any inheritance we might leave to them to their creditors, lawsuits, or bankruptcy.

Yes  No

b. Children-In-Law. I'm concerned about what might happen if a son-in-law or daughter-in-law ever got control over any inheritance we might leave to our children.

Yes  No

c. Failed Marriages/Divorce Protection/Predator Protection. I'm concerned about what might happen to a beneficiary's inheritance if he or she ever gets a divorce from his or her current or future spouse.

Yes  No

d. Beneficial tax treatment for my beneficiaries is important to me.

Yes  No

**9.** I want detailed instruction for my care during periods of wellness, disability and death; to provide detailed personal instructions for my loved ones (who gets what, when, how) (My rule book applies).

Yes  No

**10.** Privacy is important to me. I'm concerned that personal matters involving my family or my finances will become public knowledge and available to people I don't want seeing it, i.e. my business competitors, predators (defrauders/schemers/exploiters), dishonest persons and curiosity seekers.

Yes  No

**11.** I'm concerned about the unnecessary delays and costs that my estate will incur if my assets pass via a probate proceeding but I am willing to submit to probate to gain protection for my spouse.

NOT APPLICABLE

**12.** I want to provide advanced planning for my partner/beneficiaries regarding matters like:

a. We have assets such as IRA, 401(k) and ESOP accounts that still have significant income tax liability. *Income Taxes*

Yes  No

b. I have an asset that I'm thinking about selling and I'd like to know how I might reduce or eliminate any capital gains taxes that I might owe. *Capital Gains Tax Concerns*

Yes  No

c. I own a business and I currently have no plans for my disability and my death in the continued operations of that business. *Business Succession Planning*

Yes  No

d. I have assets comprised significantly of one or more assets that are not easily divisible (such as an operating business) and I'm concerned that disputes will arise relating to how the assets might be divided. *Hard-to-Divide Assets*

Yes  No



**13.** I want to provide full asset protection (versus partial protection) for my partner (or for my partner and beneficiaries) of entire trust property upon the first of us to die, no matter if surviving partner is disabled. (compare to 7).

Yes  No



**14.** I want to provide asset protection for us/me during our/my life from creditors, predators, lawsuits, nursing home, etc.

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Yes  No

g. I have concerns that either myself or a beneficiary may owe a tax liability to the IRS or the State.

Yes  No

h. I would like to know my options for naming a charity both during my lifetime and at my death.

Yes  No

i. I want to provide advanced planning for my spouse/beneficiaries regarding matters like:

Yes  No

1) I have already transferred assets to my kids that I want to protect.

Yes  No

2) I have an estate valued beyond Federal/State limits.

Yes  No

Other: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_





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